

Commercial Terms & Conditions :-

Sl.No.	BHEL's Parameter	Bidders Confirmation/ Comments
1	Delivery : FOR CRX, BHEL Bhopal i.e. Door delivery. Freight & insurance in supplier's A/C and inclusive in quote rates.	Yes/No
2	Delivery Period : As per Specification SG12927 clause A2.08. All items excluding Numerical relays shall be subjected to manufacturing clearance from BHEL. Bidder to start manufacturing after manufacturing clearance only. Delivery of these items shall be quoted accordingly. (Bidder to inform)	
3	Consignee : SR. MGR. (CRX) BHEL Bhopal.	Yes/No
4	Taxes & Duty : Bidder to inform	
5	Validity of offer : Offer shall be valid for a period 90 days from the date of Techno-commercial (Part-I) bid opening date.	Yes/No
6	Payment Term:- 100% against irrevocable, unconfirmed LC, payable within 90 days of the Bill of Lading (B/L) date or Payment terms of CAD payable on 90th day of B/L / AWB. In case BHEL considers any deviation in payment terms i.e. early payment based on vendor's request, then bids shall be evaluated with loading of State bank of India Base rate plus 6%, for the credit period short of 90 days. The LC shall be established 2 months prior to shipment date, valid for period of 90 days, unless agreed otherwise. Payment terms of CAD payable on 90th day of BL / HAWB date shall be preferred. Payment will be released milestone wise as follows : ❖ Milestone 01– Lot-1 of Enquiry items 01 to 07 ❖ Milestone 02– Lot-2 of Enquiry items 01 to 07 ❖ Milestone 03 – Lot-3 of Enquiry items 01 to 07 ❖ Milestone 04 – Lot-4 of Enquiry items 01 to 07 ❖ Milestone 05 – Lot-5 of Enquiry items 01 to 07 (#any milestone defined in technical specification shall prevail over above.) Payment will be due from last supply of each milestone and will be released only after MM-SCR certifies that all items against a particular milestone have been received.	Yes/No
7	Prices once quoted shall remain firm within the validity or any extension thereof for placement of order, till complete execution of the order, without any escalation/increase for any reason,	Yes/No
8	Performance Bank Guarantee: PBG for 10% of a particular milestone value (after supply of material), valid for three years from the date of last dispatch of a particular milestone to be submitted. PBG to be extended, after commissioning, if required, valid up to project guarantee period.	Yes/No
9	Bid to be submitted in 2 parts : A : Tech. Bid (UNPRICED) B : Price Bid.	Yes/No
10	All items shall be procured from single source as a package wise L1 basis.	Yes/No
11	Vendors should meet Pre-Qualification Criteria as per attached PQC to participate in subject Tender otherwise offers will not be considered for further process.	Yes/No
12	Vendors other than customer approved vendors qualifying techno-commercial requirements shall be taken-up with customer for approval before price bid opening. Price bid of only techno-commercially qualified vendor acceptable to customer shall be opened.	Yes/No

13	Price Impact clause due to variation in quantity (i) BHEL shall not consider any kind of price impact offered by bidder on overall package price quoted by them due to change in quantity of any of the items of the enquiry. (ii) In case there is increase in quantity of any of the items of the enquiry, bidder is allowed to offer percentage discount w.r.t the unit rate quoted by bidder against those item(s) only. BHEL shall evaluate bidder's package price for the enquiry based on discounted unit rate or original quoted price whichever is lower. (iii) In case there is decrease in quantity of any of the items of the enquiry before price bid opening, BHEL shall consider the unit rate quoted by bidder against those item(s) only for evaluation of bidder's package price for the enquiry.	Yes/No
14	Reverse Auction: BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on www.bhel.com) for this tender. RA shall be conducted among all the techno-commercially qualified bidders. Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered as initial bids of bidders in RA. In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking.	Yes/No
15	Supplier shall confirm compliance/acceptance to (a) all points covered above (b) all points of annexure & (c) all other standard printed terms & conditions including LD, Penalty etc. enclosed with enquiry (from no. BP200102.). Point wise compliance/ confirmation is required along with techno-commercial offer for COMML. & Technical bid separately.	Yes/No
16	Offers of vendors not complying to above conditions will be rejected however BHEL reserves the right to modify some of these NIT conditions without assigning any reason.	Yes/No
17	Above conditions supersede any T&C quoted by vendor against subject enquiry	Yes/No

Please submit offer in line with above terms and conditions otherwise offer may be rejected.

Dy.Mgr (MM-SCR)